



TRALA

TRUCK RENTING AND LEASING ASSOCIATION

August 18, 2022

The Honorable Gavin Newsom
Governor of California
1021 O Street, Suite 9000
Sacramento, CA 95814

Governor Newsom:

I am writing to you on behalf of the members of the Truck Renting and Leasing Association (TRALA) to urge you to sign Assembly Bill (AB) 2737 (Carrillo) into law which would ensure that its members can access state incentives to help purchase new, cleaner trucks while strong worker protections remain in place.

TRALA represents nearly 500 equipment leasing and rental companies that purchase more than 30% of all new trucks manufactured in the United States each year. Our members are at the front lines of California's transition to a clean air future. TRALA members are some of the first companies to adopt new, greener technologies such as zero-emission vehicles (ZEVs) and are building the necessary infrastructure to support it. Due to this, TRALA firmly believes that its members should be viewed as critical partners in California's evolution away from diesel-run vehicles.

AB 2737 provides clarity for rental and leasing entities who do not have any direct control over the operator of a leased vehicle to ensure that good faith rental and leasing companies can continue to access incentives from the state to purchase ZEVs and infrastructure. TRALA members do not lease to individuals but instead provide equipment and trucks to companies that want certainty in pricing, maintenance support, and access to ZEVs as well as infrastructure. AB 2737 establishes a set of requirements that must be met per AB 794, as well as creates penalties if a lessee of a vehicle that received the incentives violates those requirements.

AB 2737 ensures that TRALA members are not excluded from receiving monetary incentives, helps keep California on track to meeting its climate goals, and protect workers. It is for these reasons that I respectfully request your signature.

Sincerely,

Jake Jacoby
President and CEO
Truck Renting and Leasing Association